IBM Customer Reference



Varta

, .	A battery and accumulator manufacturer in Germany elevates business performance, cuts operation costs and increases profitability when it taps IBM Business Partner PROFI Engineering Systems AG to consolidate its IT infrastructure using IBM Power Systems and IBM System Storage technology complemented by IBM Tivoli software
Location:	Ellwangen
	Germany
Industry:	Industrial Products
URL:	http://www.varta-consumer.com

Customer Background:

Founded in 1904 and based in Ellwangen, Germany, Varta manufactures batteries and accumulators for global automotive, industrial and consumer markets. The company focuses on research, development, production and sales of high-quality electrochemical energy storage systems for electronic devices.

Business Need:

Varta ran its SAP environment on Hewlett-Packard (HP) servers and used HP Data Protector software and HP tape storage devices for data storage. Moving forward, the company sought a solution that would help it return business quickly in case of failure and thereby save money and its reputation.

Solution:

To achieve its goals, Varta joined forces with IBM Business Partner PROFI Engineering Systems to consolidate its IT infrastructure with two IBM Power 550 Express servers running the IBM AIX operating system to support the SAP ERP solution. Additionally, the client implemented an IBM System Storage TS3310 Tape Library, an IBM System Storage DS3400 device for backup and IBM Tivoli Storage Manager software. PROFI Engineering Systems also provided the following: - Analysis of the client's requirements - Conception of the solution - Support after the end of the project.

Benefits of the Solution:

By tapping IBM Business Partner PROFI Engineering Systems to implement IBM Power 550 Express servers, an IBM System Storage TS3310 Tape Library, an IBM System Storage DS3400 device and IBM Tivoli Storage Manager software, Varta accomplished the following: - Boosted business performance - Reduced operation costs - Increased profitability - Gained high availability, tremendous productivity and efficiency.